

COLLABORATIVE PROVISION AND PARTNERSHIPS STRATEGY

Our Strategic Ambition

Expand our Collaborative Provision and Study Abroad portfolio: Our burgeoning reputation for teaching excellence and customer-centricity will help grow our Collaborative Provision and Study Abroad partnerships, enabling us to take a strategic approach to choosing partners that are genuinely aligned with our brand.

Our Approach

Regent's is based at the heart of one of the most diverse capital cities in the world. We draw strength and distinctiveness from this diversity, and are proud to add to it through academic collaboration. Our place within the Galileo Global Education Group (GGE), Europe's largest higher education group, brings us into a tight knit network of like-minded international institutions that share a commitment to a world class, global education.

Partnerships are at the heart of our Strategic Plan, and will play a central role in ensuring the continued financial sustainability of the University. We will build long-term, sustainable partnerships with organisations of complementary values and ambitions, both inside and outside of the GGE group, in order to boost Regent's reach and reputation and provide new transformational opportunities for our students and staff. We will increase the size, quality and diversity of our partnership portfolio in alignment with Regent's institutional strategic ambitions, significantly increasing and diversifying our revenue streams. We will remain open to new ideas from across our community, facilitating widespread cultural, social and intellectual benefits through knowledge exchange and the sharing of best practice.

Our reputation and high-quality student outcomes will be pivotal considerations for all partnerships. We will only enter into partnership with organisations able to demonstrate a strong academic, financial, and legal standing, and who have the capacity to deliver learning opportunities and a student experience to the standards expected by Regent's. We will take a strategic, risk-based approach to the appraisal, development and management of academic partnership activity.

Our Objectives

Create Opportunities for Staff and Students

 Cultivate a portfolio of outbound study abroad and exchange arrangements to suit a variety of student circumstances



- Ensure that all students coming to Regent's can take full advantage of the range of forward thinking, industry facing learning opportunities afforded by the Regent's Model
- Create an encouraging, enabling environment which supports and recognises the contribution of all professional and academic staff in the development of new international activity and partnerships, and the enhancement of existing partnerships
- Work with our GGE partners to embed a range of student and staff facing collaborative activities within the group

Expand Regent's International Reach and Reputation

- Expand our network of inbound Study Abroad and Affiliate Partners, with a focus on the US and Europe
- Grow our degree seeking student numbers through mobility based collaborative provision arrangements such as articulations and dual degrees
- Expand the size and scope of our partnership portfolio including new product development and innovation in modes of delivery
- Embed a proactive, targeted approach to establish activity in key markets, across a range of academic disciplines

Ensure that partnerships are value-add, high quality, and win-win

- Create a clear, market driven partnerships offer from short term inbound mobilities through to substantive validation arrangements, creating efficiencies in delivery, value-add opportunities, and effective governance
- Develop cross-institutional communities of practice in order to share ideas and information, build knowledge, develop expertise and solve problems across areas such as learning and teaching, assessment and quality assurance
- Ensure we have the right systems and processes in place to facilitate the development and delivery of our collaborative provision partnerships